# **Ontario Mortgage Broker Education Program**

Policies & Frequently Asked Question

#### **GETTING STARTED**

BY REGISTERING INTO ANY OF MORTGAGE PROFESSIONALS CANADA'S LICENSING COURSES, YOU AGREE TO THE TERMS AND CONDITIONS OF THE POLICIES LISTED BELOW.

### PLEASE READ THIS DOCUMENT CAREFULLY BEFORE REGISTERING.

#### **REGISTRATION POLICY**

- Registration process must be done by the individual taking the course. You may not register another individual using your account.
- Students must register using their full legal name as shown on government-issued photo I.D.
- Any material shipped will be sent to the address provided at the time of registration. Please note that we cannot ship to P.O. boxes.
- Accommodations can be made for students with special physical and/or learning needs. Medical documentation may be required. Please email education@MPC.ca prior to registration.
- All course communication is through email. Please ensure the information in your online profile is accurate and up to date.
- By registering in this course, you acknowledge and authorize the sharing of your information with industry regulators.
- By registering in this course, you acknowledge having read and understood the policies, expectations and tenets outlined in the <u>Learners Code of Conduct</u>, and agree to abide by them.

Please direct your email inquiries as follows:

- General Inquiries and Course Changes: <a href="mailto:education@MPC.ca">education@MPC.ca</a>
- Address Information / Shipping: info@MPC.ca
- Exam Information: exams@MPC.ca



## **FREQUENTLY ASKED QUESTIONS**

# Are there any prerequisites I need to take the Program?

There are no pre-requisites or requirements for enrolment in the Mortgage Broker Program; however, it is *highly recommended* that registrants:

- a) have already completed the Ontario Mortgage Agent Course (or other provincial equivalent); and
- b) have active experience in the mortgage industry.

\*Full details on **broker licensing** can be found on FSRA's website.

# What is the focus of the program? What will I learn?

Mortgage Professionals Canada's Ontario Mortgage Broker Education Program is designed in line with the FSRA-mandated curriculum as set forth by the Mortgage Broker Qualifying Standards (MBQS). The MBQS were created by provincial regulators, with the assistance of education experts, and through extensive industry consultation, ensuring that the standards align with actual practice.

The Program focuses on the skills and knowledge required to effectively *supervise* agents and ensure that the brokerage *complies* with applicable rules. *The program prepares students to be the Principal Broker, or "compliance officer."* 

Learning focuses on:

- Implementing policies and procedures to ensure that agents comply with the Act and Regulations;
- Supervisory skills;
- Ethics;
- Conflict of interest; and
- Best practices.

## **Program Format**

As required by FSRA, the program is offered in two phases:

## Phase I (online)

- Covers all 32 of the MBQS Learning Objectives.
- Includes knowledge check activities, readings, quizzes and final online assessment.
- Full completion of Phase I is required for registration in Phase II (inclass).
- Students have 6-months from their registration date to complete Phase I.
- Phase I online final assessment consists of 50 multiple choice questions, passing mark of 60%, with a 3-hour time limit. Students get 2 attempts.



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Program Format	Phase II (in-class/virtual class)
(continued)	<ul> <li>Registration for Phase II is completed online at <a href="https://www.mortgageproscan.ca">www.mortgageproscan.ca</a>. Phase I must be completed in full to be eligible to register for Phase II.</li> <li>Duration: 5 consecutive days, Monday to Friday, 9am - 5pm.</li> <li>Attendance on all days is mandatory.</li> <li>Content builds on acquired knowledge from Phase I. Learning through case studies, scenarios, advertising samples, group work and student interaction.</li> <li>Phase II final exam consists of 100 MC questions, passing mark of 60%, with a 3-hour time limit.</li> <li>One (1) exam rewrite is permitted within 6 months. Should a student fail the rewrite or not attend, re-enrolment in the full course will be required.</li> <li>Phase II must be completed within 1 year of completing Phase I. After 1 year, you must re-enrol in the full program.</li> </ul>
How many Phase II offerings a year?	A <i>minimum</i> of three (3) in-class sessions will be offered annually. Please visit <a href="https://www.mortgageproscan.ca">www.mortgageproscan.ca</a> for schedule and locations.
Final Exam	<ul> <li>100 MC questions, passing benchmark 60%</li> <li>Students will receive their pass/fail email notification within one (1) week</li> <li>Two (2) pieces of identification are required at the exam:         <ol> <li>Government-issued photo identification with signature (i.e. driver's license, passport, citizenship card); and</li> <li>Secondary piece of identification (credit/debit card, transit ID card).</li> </ol> </li> <li>A Certificate of Completion will be available for download once the pass email notification is received.</li> <li>Certificates are valid for 3 years from exam date</li> </ul>



FEES	
Mortgage Broker Education Program Tuition \$495 (no tax)	<ul> <li>Registration into Phase I &amp; II</li> <li>Access to Phase I &amp; Virtual         Study Group for six (6) months</li> <li>Online Study Guide and reading materials</li> <li>Course materials including case studies, documentation, resource materials, etc.</li> <li>In-person final examination         Certificate of Completion</li> <li>Completion status reporting to FSRA</li> </ul>
Program Extension \$75 + tax	<ul> <li>Requests must be received in writing to <u>education@MPC.ca</u></li> <li><u>prior to</u> course expiration. Students may request the 2-month course extension <u>twice</u>.</li> </ul>
Phase I Final Assessment Reset \$75 + tax	<ul> <li>Students' access to the assessment will be reset; a maximum of two (2) additional attempts are provided and must be completed prior to the course expiration.</li> </ul>
Phase II Final Exam Rewrite \$150 (no tax)	One (1) rewrite attempt may be requested and must be completed within six (6) months of the original exam date. If unsuccessful on the rewrite, students must re-enrol in the full program to continue their studies.
Cancellation \$150 + tax	<ul> <li>Requests must be received by email to <a href="mailto:education@MPC.ca">education@MPC.ca</a></li> <li>Cancellation requests submitted within one (1) week of registration and online course <a href="mailto:not">not</a> accessed = full refund.</li> <li>Cancellation requests submitted within four (4) weeks of registration (regardless if course was accessed) = \$150 + tax.</li> <li>No refunds for cancellation requests more than one month after registration.</li> </ul>
<b>Transfer</b> Phase II (In-Class)	<ul> <li>Requests must be received by email to <a href="mailto:education@MPC.ca">education@MPC.ca</a>.</li> <li>Registration cannot be transferred to another individual.</li> <li>Transfer requests submitted one (1) month or more before class start date = no fee.</li> <li>Transfer requests submitted two (2) to four (4) weeks prior to class start date = \$150 + tax.</li> <li>No transfers granted for requests made less than two (2) weeks before class start date.</li> </ul>

